

**USD #473 CHAPMAN**

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October 31, 2008

Chris Ruggiero  
MTC, Inc.  
410 West 5<sup>th</sup> Street  
Kansas City, MO 64114

Dear Chris,

Chapman Schools would like to commend MTC on a job well-done. As you know, we were devastated by a tornado on June 11th of 2008. Since we have been purchasing from Cindy Hinman at MTC for several years, we called her to help us with a fiber cabling project that had to be done and done quickly. We had to design, construct, and connect temporary buildings for our High School, Middle School and Elementary School each of which was destroyed in the storm. The project needed to be completed before the school year started on August 18th to connect our temporary facilities to our temporary data center. Cindy turned the project over to you at that point.

We needed design input and implementation labor for the fiber cable. While discussing the project, MTC was able to point out that another vendor had run the incorrect cable in one part of the district. As part of their proposal they would pull that cable out and use it in other locations in the project to save the school district money. I miscalculated the number of feet of fiber cable needed to finish the project, so MTC came to the rescue and sent the cable overnight and worked the weekend, so that we could have our network up and running by Monday August 16th.

I was impressed by the professionalism of everybody at MTC that helped with our difficult situation and will continue to deal with the company for many years. It truly was a well coordinated effort with a strict timeline and I was impressed by the willingness of everyone involved who came to our aid in our time of need.

I could go on and on, but the point is, MTC truly was a partner in Chapman's fiber implementation. It was impressive that you had the broad product and service knowledge to address all of our needs. Since we had only purchased product in the past, we like the way MTC performed and completed the job and will ask them to help with similar projects in the future.

Please extend our thanks to everyone at MTC, and feel free to pass this on to your customer base or to reference it in newsletters and other MTC marketing efforts.

Best Regards,

Steve Schuler  
Technology Director  
USD #473 Chapman